

### SPECIAL TECHNOLOGY ZONES AUTHORITY CABINET DIVISION

### **Request For Proposal**

"Renewal of Microsoft 365 Services Subscription"

Special Technology Zones Authority (STZA) invites sealed bids, in favor of Ms. Mehwish Iqbal (Manager Procurement), from reputed firms registered with Income Tax and Sales Tax departments, Government of Pakistan, who are on Active Taxpayers List (ATL) of FBR for the"

Renewal of Microsoft 365 Services Subscription". Bidding documents, containing details specification and other terms and conditions can be downloaded from STZA website <a href="http://www.stza.gov.pk/">http://www.stza.gov.pk/</a>, PPRA website <a href="https://eprocure.gov.pk/">www.ppra.org.pk</a> and EPADs at <a href="https://eprocure.gov.pk/">https://eprocure.gov.pk/</a>.

Sealed Technical and Financial proposals should be submitted in two separate envelopes placed and sealed in one big envelope up to 8<sup>th</sup> April 2024 till 1100 hrs. **Bidders are also required to submit their proposal on EPADs at https://eprocure.gov.pk.** In case the bid is not submitted on **EPADs, it will not be accepted by the company in hard form.** Technical proposal will be opened on the same date i.e. 8<sup>th</sup> April 2024 at 1130 hrs. In the Committee Room of STZA in the presence of bidders/ their representatives, who would care to be present at the time of opening of bids. Financial proposals will be opened later on after the completion of technical evaluation procedures (technically qualified bidders will be informed about financial bid opening date). The proposals received after due date and time will not be considered.

### Mehwish Iqbal Manager Procurement

mehwish.iqbal@stza.gov.pk

Special Technology Zones Authority

16th Floor, New State Life Tower, Plot # 61, Jinnah Avenue, Islamabad



### CABINET DIVISION

### **Table of Contents**

SECTION-I: INVITATION TO BIDS	4
1.1 INVITATION TO BIDDERS	4
SECTION-II: INSTRUCTIONS TO BIDDERS (ITB)	5
2.1. Introduction	5
2.1.1 Scope of Bid	
2.1.2 Source of Funds	
2.1.3 Eligible Bidders	
2.1.4. Eligible Services	
2.1.5. Cost of Bidding	
2.1.6. One person one bid	
2.2. THE BIDDING DOCUMENTS.	
2.2.1. Content of Bidding Documents	
2.2.2. Clarification of Bidding Documents	
2.2.3. Amendment of Bidding Documents	
2.3. PREPARATION OF BIDS	
2.3.1. Language of Bid	
2.3.2. Bid Form	
2.3.3. Bid Prices	
2.3.4. Bid Currencies	
2.3.5. Documents Establishing Bidder's Eligibility and Qualification	
2.3.6. Documents Establishing Services Eligibility and Conformity to Bidding Documents	
2.3.7. Bid Security	
2.3.8. Period of Validity of Bids	
2.3.9. Format and Signing of Bid	
2.4. SUBMISSION OF BIDS.	
2.4.1 Sealing and Marking of Bids	
2.4.2 Deadline for Submission of Bids	
2.4.3. Late Bids	
2.4.4. Modification and Withdrawal of Bids	
2.4.4. Modification and withdrawat of Bids 2.5. OPENING AND EVALUATION OF BIDS	
2.5.1. Opening of Bids by the STZA	
2.5.2. Confidentiality	
2.5.2. Confidentiality	
2.5.4. Preliminary Examination	
2.5.6. Correction of Errors	
· ·	
2.5.7. Conversion to Single Currency	
2.5.8. Post-Qualification & Evaluation of Bids	
2.5.9. Contacting the STZA	
2.5.10. Grievance Redressal.	
2.6. AWARD OF CONTRACT	
2.6.1. Notification of Award	
2.6.2. Performance Guarantee	
2.6.3. Signing of Contract/ Issuance of Purchase Order	
2.6.4. Award Criteria	
2.6.5. STZA's Right to Vary Quantities at Time of Award	
2.6.6. STZA's Right to Accept or Reject All Bids	
2.6.7. Re-Bidding	
2.6.8. Corrupt or Fraudulent Practices	
2.6.9. Volume of the services to be considered in mind	29
SECTION-III. TECHNICAL SPECIFICATIONS	30



### CABINET DIVISION

SECTION-IV: BID DATA SHEET	31
A. Introduction	31
B. BIDDING DOCUMENTS	
C. BID PRICE, CURRENCY, LANGUAGE AND COUNTRY OF ORIGIN	
D. PREPARATION AND SUBMISSION OF BIDS.	
E. OPENING AND EVALUATION OF BIDS	33
F. BID EVALUATION CRITERIA	33
G. AWARD OF CONTRACT/ PURCHASE ORDER	
SECTION-V: PURCHASE ORDER WITH TERMS AND CONDITIONS	35
SECTION-VI. SCHEDULE OF REQUIREMENTS	42
6.1 SCHEDULE OF REQUIREMENTS	42
SECTION-VII: SAMPLE FORMS	46
7.1 BID FORM	47
7.2. BIDDER PROFILE FORM	
7.3. GENERAL INFORMATION FORM	51
7.4. Affidavit	52
7.5. PERFORMANCE GUARANTEE FORM	53
7.6. FINANCIAL BID FORM/PRICE SCHEDULE	54
7.7. BID SECURITY FORM	55
SECTION VIII- CHECK LIST	50



### SPECIAL TECHNOLOGY ZONES AUTHORITY CABINET DIVISION

Section-I: Invitation to Bids

### 1.1 INVITATION TO BIDDERS

### **BIDDING DOCUMENTS FOR RENEWAL OF MICROSOFT 365 SERVICES SUBSCRIPTION**

Sealed Bids are invited from the services providers, registered with relevant Registration Authorities and Tax Departments/ Authorities (Income Tax, Sales Tax etc). The Bids shall be received as per single stage two envelope procedure.

Bids must be delivered to the addressee below on or before 8<sup>th</sup> April 2024 at 1100 Hours. Bidders are also required to submit their proposal on EPADs at <a href="https://eprocure.gov.pk">https://eprocure.gov.pk</a>. In case the bid is not submitted on EPADs, it will not be accepted by the company in hard form. All Bids must be accompanied by a Bid Security of Rs.270,000/- (PKR) in the form of Pay Order. Late Bids shall be rejected. The Bids will be opened on the same date 8<sup>th</sup> April 2024 at 1130 Hours in the presence of the Bidders' representatives who may choose to be present at the address below. Interested eligible Bidders may obtain further information from STZA at the email given below. Bid Validity will be of 90 days.

Bidding Documents are immediately available after date of publication. *STZA* will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of Bids. In case of official holiday on the day of submission, next day will be treated as closing date. The Bidding document carrying all details can also be downloaded from *STZA* website www.stza.gov.pk and website of Public Procurement Regulatory Authority www.ppra.org.pk

Mehwish Iqbal Manager Procurement

Mehwish.iqbal@stza.gov.pk

Special Technology Zones Authority 16<sup>th</sup> Floor, New State Life Tower, Plot # 61, Jinnah Avenue Islamabad.



### SPECIAL TECHNOLOGY ZONES AUTHORITY CABINET DIVISION

### Section-II: Instructions to Bidders (ITB)

### 2.1. Introduction

### 2.1.1 Scope of Bid

i) The STZA, as indicated in the Bid Data Sheet (BDS) invites Bids for the provision of Services as specified in the Section-IV Bid Data Sheet (BDS) and Section III - Technical Specifications & Section VII- Schedule of Requirements. Successful Bidders will be expected to deliver services) the services within the specified period and timeline(s) as stated in the BDS.

### 2.1.2 Source of Funds

i) The STZA named in the Bid Data Sheet has received budget from the Government. The STZA intends to apply the provided funds/ a portion of this budget to make eligible payments under the contract for which the Invitation to bids has been issued.

### 2.1.3 Eligible Bidders

- i) The Invitation to Bids is open to service provider companies/Firms/Sole-Proprietor, registered with relevant Registration Authorities and Tax Departments/ Authorities (Income Tax, Sales Tax etc.), except as provided hereinafter.
- ii) Bidders should not be associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the STZA to provide consultancy services for the preparation of the design, specifications, and other documents to be used for the procurement of the services to be purchased under this Invitation to Bids.
- iii) Government-owned enterprises may participate only if they are duly/legally authorized in this regard by the respective/relevant competent forum/authority.
- iv) Bidders shall not be under a declaration of blacklisting by the STZA.
- v) The invitation for Bids is open to all prospective Supplier, Manufacturers or Authorized Agents/Dealers/Distributors subject to any provisions or licensing/regulatory requirements issued by the respective National/ Provincial Professional Statutory Body established for that particular trade or business as mentioned in bid data sheet.
- vi) A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be Non-Responsive. A Bidder



#### CABINET DIVISION

may be considered to have a conflict of interest with one or more parties in this bidding process, if they:

- a) Are associated or have been associated for the procurement of the services to be purchased under this Invitation for Bids, directly or indirectly with a firm or any of its affiliates which have been engaged by the STZA to provide consulting services for the preparation of the design, specifications and other documents to be used.
- b) Have controlling shareholders in common; or
- c) Receive or have received any direct or indirect subsidy from any of them; or
- d) Have the same legal representative for purposes of this Bid; or
- e) Have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bid of another Bidder, or influence the decisions of the STZA regarding this Bidding process; or

### vii) A Bidder may be ineligible if -

- (a) The Bidder is declared bankrupt or, in the case of company or firm, insolvent;
- (b) Payments in favor of the Bidder is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting, in accordance with the national laws, in the total or partial loss of the right to administer and dispose of its property;
- (c) Legal proceedings are established against such Bidder involving an order suspending payments and which may result, in accordance with the national laws, in a declaration of bankruptcy or in any other situation entailing the total or partial loss of the right to administer and dispose of the property;
- (d) The Bidder is convicted, by a final judgment, of any offence involving professional conduct;



#### CABINET DIVISION

- (e) The Bidder is debarred and blacklisted due to involvement in corrupt and fraudulent practices in accordance with the provision of PPRA rules.
- (f) The Bidder is debarred and blacklisted in general (i.e. to the extent of all public procurement) due to consistent performance failure in accordance with PPRA rules.
- (g) The firm, supplier and contractor is blacklisted/debarred by any international organization.

viii) Bidders shall provide to the STZA evidence of their eligibility, proof of compliance with the necessary legal requirements to carry out the contract effectively.

- ix) Bidders shall provide such evidence of their continued eligibility satisfactory to the STZA, as the STZA shall reasonably request.
- x) Bidders shall submit proposals relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to more than ten percent of the Bid price is envisaged.

### 2.1.4. Eligible Services

i) All services to be supplied under the Contract shall have their origin in eligible source countries, defined in the *Bid Data Sheet* (*BDS/Technical Specification*), and all expenditures made under the contract will be limited to such services.

### 2.1.5. Cost of Bidding

i) The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the STZA named in the Bid Data Sheet, hereinafter referred to as "the STZA," will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Bidding process.

### 2.1.6. One person one bid

- i) As per Rule a Bidder shall submit only one Bid in the same bidding process, either individually as a Bidder or as a member in a joint venture or any similar arrangement.
- No Bidder can be a sub-contractor while submitting a Bid individually or as a member of a joint venture in the same Bidding process.



#### CABINET DIVISION

iii) A Bidder, if acting in the capacity of subcontractor in any Bid, shall not submit bid for the same.

### 2.2. The Bidding Documents

- 2.2.1. Content of Bidding Documents
- i) The services required, Bidding procedures, and contract terms are prescribed in the Bidding documents. The Bidding documents, inter alia, include:
  - (a) Invitation to Bids
  - (b) Instructions to Bidders (ITB)
  - (c) Technical Specifications
  - (d) Bid Data Sheet
  - (e) Purchase Order with Terms and Conditions
  - (f) Schedule of Requirements
  - (g) Bid Form
  - (h) Bidder Profile Form
  - (i) General Information Form
  - (j) Affidavit
  - (k) Bid Security Form
  - (I) Financial Bid Form / Price Schedule
  - (m) Performance Guarantee Form
  - (n) Check List

The Bidder is required to examine all instructions, forms, terms, and specifications in the Bidding documents. Failure to furnish all information as required by the Bidding documents or to submit a Bid not responsive to the Bidding documents in every respect will be at the Bidder's risk and may result in the rejection of its Bid.

STZA is not responsible for the completeness of the Bidding Documents and their addenda, if they were not obtained directly from its website or website of A. Re-confirming from the STZA that all pages/ contents have been properly and clearly received is the prime responsibility of the Bidder.



#### CABINET DIVISION

# 2.2.2. Clarification of Bidding Documents

- i) A prospective Bidder requiring any clarification of the Bidding documents may notify the STZA in writing or by email at the STZA's address indicated in Invitation to Bid/ Tender Notice/ Advertisement. The STZA will respond in writing to any request for clarification of the Bidding documents which it receives no later than seven (7) days prior to the deadline for the submission of Bids prescribed in the Bid Data Sheet. Written copies of the STZA's response (including an explanation of the query but without identifying) will be sent to all prospective Bidders that have received the Bidding documents.
- ii) A prospective Bidder requiring any clarification of the Bidding Documents may notify the STZA in writing or in electronic form that provides record of the content of communication at the STZA's address indicated in the **BDS**.
- iii) The STZA will within three (3) working days after receiving the request for clarification, respond in writing or in electronic form to any request for clarification provided that such request is received not later than seven (7) days prior to the deadline for the submission of Bids. As prescribed in ITB 2.2.2 (i), above. However, this clause shall not apply in case of alternate methods of Procurement.
- iv) Copies of the STZA's response will be uploaded on the website of STZA and forwarded to identified Prospective Bidders through an expeditious identified source of communication, e.g.: e-mail etc., including a description of the inquiry, but without identifying its source.
- v) Should the STZA deem it necessary to amend the Bidding Documents as a result of a clarification, it shall do so following the procedure under ITB 2.2.3.
- vi) If indicated **in the BDS**, the Bidder's designated representative is invited at the Bidder's cost to attend a pre-Bid meeting at the place, date and time mentioned **in the BDS**. During this pre-Bid meeting, prospective Bidders may request clarification of the schedule of requirement, the Evaluation Criteria or any other aspects of the Bidding Documents.

# 2.2.3. Amendment of Bidding Documents

i) At any time prior to the deadline for submission of Bids, but not later than three (3) days before the closing date of the submission of Bid, the STZA, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, may modify the Bidding documents by



#### CABINET DIVISION

amendment. Any such change/amendment in the Bidding documents shall be provided in a timely manner, preferably through electronic means also, not later than three (3) days, and on equal opportunity basis as the case may be.

ii) In order to allow prospective Bidders reasonable time in which to take an addendum into account in preparing their Bids, the STZA, at its discretion, may extend the deadline for the submission of Bids, in the manner similar to the original advertisements, so as to avoid any inconvenience and to doubly ensure level playing field for all prospective bidders.

### 2.3. Preparation of Bids

### 2.3.1. Language of Bid

i) The Bid prepared by the Bidder, as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the STZA shall be written in the language specified in the Bid Data Sheet. Supporting documents and printed literature furnished by the Bidder may be in same language.

### 2.3.2. Bid Form

i) The Bidder shall complete the Bid Form and the appropriate Price Schedule (Financial Bid) furnished in the Bidding documents, indicating the services to be supplied, a brief description of the services, their country of origin, quantity, and prices.

### 2.3.3. Bid Prices

- i) The Bidder shall indicate on form the unit prices (where applicable) and total Bid price of the services it proposes to supply under the contract.
- ii) Prices indicated on the Price Schedule shall be package wise
- iii) The Bidder's separation of price components in accordance with ITB Clause 2.3.3(ii) above will be solely for the purpose of facilitating the comparison of Bids by the STZA and will not in any way limit the STZA's right to contract on any of the terms offered.
- iv) Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account, unless otherwise specified in the Bid Data Sheet. A Bid submitted with an adjustable price quotation will be treated as non-responsive and may be rejected.



#### CABINET DIVISION

### 2.3.4. Bid Currencies

i) Prices shall be quoted in **Pak Rupees** for local/DDP items unless otherwise specified in the Bid Data Sheet.

# 2.3.5. Documents Establishing Bidder's Eligibility and Qualification

- Pursuant to ITB Clause 2.1.3, the Bidder shall furnish, as part of its Bid, documents establishing the Bidder's eligibility to Bid and its qualifications to perform the contract if its Bid is accepted.
- ii) The documentary evidence of the Bidder's eligibility to Bid shall establish to the STZA's satisfaction that the Bidder, at the time of submission of its Bid, is eligible as defined under ITB Clause 2.1.3.
- iii) The documentary evidence, of the Bidder's qualifications to perform the contract if its Bid is accepted, shall establish to the STZA's satisfaction:
  - (a) that the Bidder has the financial, technical, and production capability necessary to perform the contract;
  - (b) that, in the case of a Bidder not doing business within Pakistan, the Bidder is or will be (if awarded the contract) represented by an Agent in that country equipped, and able to carry out the Supplier's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications; and
  - (c) that the Bidder meets the qualification criteria listed in the Bid Data Sheet.

# 2.3.6. Documents Establishing Services Eligibility and Conformity to Bidding Documents

- i) Pursuant to ITB Clause 2.1.4, the Bidder shall furnish, as part of its Bid, documents establishing the eligibility and conformity to the Bidding documents of all services which the Bidder proposes to supply under the contract.
- ii) The documentary evidence of the eligibility of the services shall consist of a statement in the Price Schedule/Financial Bid.
- iii) The documentary evidence of conformity of the services to the Bidding documents may be in the form of literature, drawings, data and shall consist of:
  - (a) a detailed description of the essential technical and performance characteristics of the services;
  - (b) an item-by-item commentary on the STZA's Technical Specifications demonstrating responsiveness of the services to those specifications, or a statement of



#### CABINET DIVISION

deviations and exceptions to the provisions of the Technical Specifications.

- iv) For purposes of the commentary to be furnished, the Bidder shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the STZA in its Technical Specifications, are intended to be descriptive only and not restrictive.
- v) Pursuant to the requirements as indicated in ITB 2.3.6, the Bidder shall furnish, as part of its Bid, all those documents establishing the eligibility in conformity to the terms and conditions specified in the Bidding Documents for all services which the Bidder proposes to deliver.
- vi) The required documents and other accompanying documents must be in English.

### 2.3.7. Bid Security

- i) The Bidder shall furnish, as part of its Bid, a Bid security in the amount specified in the Bid Data Sheet.
- ii) The Bid security is required to protect the STZA against the risk of Bidder's conduct which would warrant the security's forfeiture Pursuant to ITB Clause 2.3.8. (vii).
- iii) The Bid security shall be in Pakistan Rupees and shall be in the following form:
  - (a) Pay Order (PO) valid for 180, one hundred and eighty Days, beyond the validity of Bid.
- iv) Any Bid not secured in accordance with ITB Clauses 2.3.8 (i) and (ii) may be rejected by the STZA as non-responsive.
- v) Unsuccessful Bidders' Bid security will be discharged or returned as promptly as possible but not later than 30, thirty days after the expiration of the period of Bid validity prescribed by the STZA pursuant to ITB Clause 2.3.8 (ii) or along with unopened financial proposal as per rule which shall take precedence, and is as under:
- vi) The successful Bidder's Bid security will be discharged upon the Bidder signing the contract, pursuant to ITB Clause 2.6.1, and furnishing the Performance Guarantee, pursuant to ITB Clause 2.6.2.
- vii) The Bid security may be forfeited:



#### CABINET DIVISION

- a. If a Bidder withdraws its Bid during the period of Bid validity specified by the Bidder on the Bid Form; or
- b. In the case of a successful Bidder, if the Bidder:
  - i. Fails to sign the contract in accordance with ITB Clause 2.6.3; **or**
  - ii. Fails to furnish Performance Guarantee in accordance with ITB Clause 2.6.2; or
- iii. If the blacklisting proceedings under A rule are initiated and the bidder is declared blacklisted after due process of law.

### 2.3.8. Period of Validity of Bids

- Bids shall remain valid for the period specified in the Bid Data Sheet after the date of Bid opening prescribed by the STZA. A Bid valid for a shorter period may be rejected by the STZA as non-responsive.
- ii) In exceptional circumstances, the STZA may solicit the Bidder's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing (or by email). The Bid security provided under ITB Clause 2.3.8 shall also be suitably extended. A Bidder may refuse the request without forfeiting its Bid security. A Bidder accepting the request will not be required nor permitted to modify its Bid.

### 2.3.9. Format and Signing of Bid

- i) The Bidder shall prepare an original Bid indicated in the Bid Data Sheet, clearly marking each "ORIGINAL BID" as appropriate.
- ii) The Bidder shall authorize a person/ persons for signing, submission and further correspondence with STZA on behalf of bidder. Authority letter must be part of bid. However, in case of any issue bidder shall be responsible for all consequences.
- iii) The original and the copy or copies of the Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person duly authorized to bind the Bidder to the contract. All pages of the Bid, shall be signed and stamped by the authorized person.
- iv) Any interlineation, erasures, or overwriting shall be valid only if they are initiated by the authorized person for signing the Bid.



#### CABINET DIVISION

- v) The original Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written confirmation as specified in the BDS and shall be attached to the Bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Bid, shall be signed and stamped by the authorized person.
- vi) Any interlineations, erasures, or overwriting shall be valid only if they are signed by the person or persons signing the Bidder.
- vii) The Bidder shall furnish information as described in the Form of Bid on commissions or gratuities, if any, paid or to be paid to agents relating to this Bid and to contract execution if the Bidder is awarded the contract.

### 2.4. Submission of Bids

### 2.4.1 Sealing and Marking of Bids

- i) The Bidder shall seal the original Bid in separate envelopes, duly marking the envelopes as "ORIGINAL". The envelopes shall then be sealed in an outer envelope.
- ii) The inner and outer envelopes shall:
  - a. be addressed to the STZA at the address given in the Bid Data Sheet: and
  - b. bear the title of procurement Activity indicated in the Bid Data Sheet, the Invitation to Bids (ITB) title and number indicated in the Bid Data Sheet, and a statement: "DO NOT OPEN BEFORE..... (time and date)," [to be completed with the time and the date specified in the Bid Data Sheet, pursuant to ITB Clause 2.4.2.]
- iii) The inner envelopes shall also indicate the name and address of the Bidder to enable the Bid to be returned unopened in case it is declared "late".
- iv) If the outer envelope is not sealed and marked as required by ITB Clause 2.4.1 (i), the STZA will assume no responsibility for the Bid's misplacement or premature opening.
- v) In case of Single Stage Two Envelope Procedure, The Bid shall comprise two envelopes submitted simultaneously, one called the Technical Proposal and the other Financial Proposal. Both envelopes to be enclosed together in an outer single envelope called the Bid. Each Bidder shall submit his bid as under:



#### CABINET DIVISION

- a) Bidder shall submit his TECHNICAL PROPOSAL and FINANCIAL PROPOSAL in separate inner envelopes and enclosed in a single outer envelope.
- b) ORIGINAL Bid shall be separately sealed and put in separate envelopes and marked as such.
- (c) The envelopes containing the ORIGINAL will be put in one sealed envelope and addressed / identified as given in BDS.
- vi) The inner and outer envelopes shall:
  - a) be addressed to the STZA at the address provided in the BDS:
  - b) bear the name and identification number of the contract as defined in the BDS; and provide a warning not to open before the time and date for bid opening, as specified in the BDS, pursuant to ITB 2.4.2;
  - c) In addition to the identification required in Sub- Clause (b) hereof, the inner envelope shall indicate the name and address of the Bidder to enable the bid to be returned unopened in case it is declared "late" pursuant to ITB.2.4.3.
- vii) If all envelopes are not sealed and marked as required by **ITB 2.4.1** or incorrectly marked, the STZA will assume no responsibility for the misplacement or premature opening of Bid.

# 2.4.2 Deadline for Submission of Bids

- i) Bids must be received by the STZA at the address specified under BDS no later than the time and date specified in the Bid Data Sheet. Bids received through courier services shall not be entertained.
- ii) The STZA may, at its discretion and as per rule, extend this deadline for the submission of Bids by amending the Bidding documents in accordance with ITB Clause 2.2.2 & 2.2.3 in which case all rights and obligations of the STZA and Bidders previously subject to the deadline will thereafter be subject to the deadline as extended.
- iii) Bids shall be received by the STZA at the address specified under **BDS** no later than the date and time specified in the **BDS**.



#### CABINET DIVISION

### 2.4.3. Late Bids

- i) Any Bid received by the STZA after the deadline for submission of Bids prescribed by the STZA pursuant to ITB Clause 2.4.2 will be rejected and returned unopened to the Bidder.
- ii) The STZA shall not consider for evaluation any Bid that arrives after the deadline for submission of Bids.
- iii) Any Bid received by the STZA after the deadline for submission of Bids shall be declared late, recorded, rejected and returned unopened to the Bidder.

# 2.4.4. Modification and Withdrawal of Bids

- i) The Bidder may modify or withdraw its Bid after the Bid's submission, provided that written notice of the modification, including substitution or withdrawal of the Bids, is received by the STZA prior to the deadline prescribed for submission of Bids.
- ii) The Bidder's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of Clause (i) A withdrawal notice may also be sent by email, but followed by a signed confirmation copy, postmarked not later than the deadline for submission of Bids.
- iii) No Bid may be modified after the deadline for submission of Bids.
- iv) No Bid may be withdrawn in the interval between the deadline for submission of Bids and the expiration of the period of Bid validity specified by the Bidder on the Bid Form. Withdrawal of a Bid during this interval may result in the Bidder's forfeiture of its Bid security (along with other remedies available under 14), pursuant to the ITB Clause 2.3.8 (vii).
- A Bidder may withdraw its Bid after it has been submitted, provided that written notice of the withdrawal of the Bid, is received by the STZA prior to the deadline for submission of Bids.
- vi) Revised bid may be submitted after the withdrawal of the original bid before the deadline for submission of Bids.

### 2.5. Opening and Evaluation of Bids

### 2.5.1. Opening of Bids by the STZA

i) The STZA will open all Bids, in public, in the presence of Bidders' or their representatives who choose to attend, and other parties with a legitimate interest in the Bid proceedings at the place, on the date and at the time, specified in the BDS.



#### CABINET DIVISION

The Bidders' representatives present shall sign a register/attendance sheet as proof of their attendance.

- ii) First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding Withdrawal Notice contains a valid authorization to request the withdrawal and is read out at bid opening.
- iii) Second, outer envelopes marked "SUBSTITUTION" shall be opened. The inner envelopes containing the Substitution Bid shall be exchanged for the corresponding Original Bid being substituted, which is to be returned to the Bidder unopened. No envelope shall be substituted unless the corresponding Substitution Notice contains a valid authorization to request the substitution and is read out and recorded at bid opening.
- iv) Next, outer envelopes marked "MODIFICATION" shall be opened. No Technical Proposal and/or Financial Proposal shall be modified unless the corresponding Modification Notice contains a valid authorization to request the modification and is read out and recorded at the opening of the Bids. Any Modification shall be read out along with the Original Bid except in case of Single Stage Two Envelope Procedure where only the Technical Proposal, both Original as well as Modification, are to be opened, read out, and recorded at the opening. Financial Proposal, both Original and Modification, will remain unopened till the prescribed financial bid opening date.
- v) In case of Single Stage Two Envelope Procedure, the STZA will open the Technical Proposals in public at the address, date and time specified in the BDS in the presence of Bidders` designated representatives who choose to attend and other parties with a legitimate interest in the Bid proceedings. The Financial Proposals will remain unopened and will be held in custody of the STZA until the specified time of their opening.
- vi) The envelopes holding the Technical Proposals shall be opened one at a time, and the following read out and recorded: (a) the name of the Bidder; (b) the presence of a Bid Security, if required; and (c) Any other details as the STZA may consider appropriate.



#### CABINET DIVISION

- vii) Bidders are advised to send in a representative with the knowledge of the content of the Bid who shall verify the information read out from the submitted documents. Failure to send a representative or to point out any un-read information by the sent Bidder's representative shall indemnify the STZA against any claim or failure to read out the correct information contained in the Bidder's Bid.
- viii) The STZA shall prepare minutes of the Bid opening. The record of the Bid opening shall include, as a minimum: the name of the Bidder and whether or not there is a withdrawal, substitution or modification, the Bid price if applicable.
- ix) The Bidders' representatives who are present shall be requested to sign on the attendance sheet. The omission of a Bidder's signature on the record shall not invalidate the contents and affect the record.
- x) Minutes of the Financial Bid Opening shall be recorded.

### 2.5.2. Confidentiality

- i) Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until the time of the announcement of the respective evaluation report in accordance with the requirements of rule.
- ii) Any effort by a Bidder to influence the STZA processing of Bids or award decisions may result in the rejection of its Bid.
- iii) Notwithstanding ITB Clause 2.2.2 from the time of Bid opening to the time of contract award, if any Bidder wishes to contact the STZA on any matter related to the Bidding process, it should do so in writing or in electronic forms that provides record of the content of communication.

### 2.5.3. Clarification of Bids

- i) As per rule, to assist in the examination, evaluation and comparison of Bids and post-qualification of the Bidders, the STZA may, at its discretion, ask any Bidder for a clarification of its Bid including breakdown of prices to determine its reasonability. Any clarification submitted by a Bidder that is not in response to a request by the STZA shall not be considered.
- ii) The request for clarification and the response shall be in writing or in electronic forms that provide record of the content of communication. In case of Single Stage Two



#### CABINET DIVISION

Envelope Procedure, no change in the prices or substance of the Bid shall be sought, offered, or permitted. Whereas in case of Single Stage One Envelope Procedure, only the correction of arithmetic errors discovered by the STZA in the evaluation of Bids should be sought in accordance with ITB Clause 2.5.6.

- iii) The alteration or modification in The Bid which in any way affect the following parameters will be considered as a change in the substance of a bid:
  - a) Evaluation & qualification criteria;
  - b) Required scope of work or specifications;
  - c) All securities requirements;
  - d) Tax requirements;
  - e) Terms and conditions of bidding documents.
  - f) Change in the ranking of the Bidder
- iv) From the time of Bid opening to the time of Contract award if any Bidder wishes to contact the STZA on any matter related to the Bid it should do so in writing or in electronic forms that provide record of the content of communication.

### 2.5.4. Preliminary Examination

- i) The STZA will examine the Bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the Bids are generally in order.
- ii) Arithmetical errors will be rectified on the following basis:
  - a. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the Supplier does not accept the correction of the errors, its Bid may be rejected, and its Bid security may be forfeited.
  - b. If there is a discrepancy between words and figures, the amount in words will prevail.
- iii) Prior to the detailed evaluation, the STZA will determine the responsiveness of each Bid to the Bidding documents, pursuant to ITB Clause 2.5.5. For purposes of these Clauses, a responsive Bid is one which conforms to all the terms and conditions of the Bidding documents without material deviations. Deviations from, or objections or reservations to



#### CABINET DIVISION

critical provisions, **such as** those concerning **Bid Security** (ITB Clause 2.3.8), **Applicable Law**, **Taxes and Duties** & mandatory Registrations/ Renewals will be deemed to be a material deviation. The STZA's determination of a Bid's responsiveness is to be based on the contents of the Bid itself without recourse to extrinsic evidence.

- iv) If a Bid is not responsive, it will be rejected by the STZA and may not subsequently be made responsive by the Bidder by correction of the non-conformity.
- v) Prior to the detailed evaluation of Bids, the STZA will determine whether each Bid:
  - a) Meets the eligibility criteria defined in ITB 2.1.3 and ITB 2.1.4:
  - b) Has been prepared as per the format and contents defined by the STZA in the Bidding Documents;
  - c) Has been properly signed;
  - d) Is accompanied by the required securities; and
  - e) Is responsive to the requirements of the Bidding Documents.

The STZA's determination of a Bid's responsiveness will be based on the contents of the Bid itself.

# 2.5.5. Examination of Terms and Conditions; Technical Evaluation

- i) The STZA shall examine the Bid to confirm that all terms and conditions specified in the **GCC** have been accepted by the Bidder without any material deviation or reservation.
- ii) The STZA shall evaluate the technical aspects of the Bid submitted to confirm that all requirements specified in Section III-Technical Specifications, Section VI Schedule of Requirements & Evaluation Criteria as provided in BDS, have been met without material deviation or reservation.
- iii) If after the examination of the terms and conditions and the technical evaluation, the STZA determines that the Bid is not responsive in accordance, it shall reject the Bid.

### 2.5.6. Correction of Errors

- Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows:
  - a) If there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the STZA there is an obvious misplacement of the decimal point in the unit



#### CABINET DIVISION

price, in which the total price as quoted shall govern and the unit price shall be corrected;

- b) If there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected; and
- c) Where there is a discrepancy between the amounts in figures and in words, the amount in words will govern.
- d) Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bid, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.
- ii) The amount stated in the Bid will, be adjusted by the STZA in accordance with the above procedure for the correction of errors. The concurrence of the Bidder shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited or the Bid Securing Declaration may be executed in accordance with ITB 2.3.8.

### 2.5.7. Conversion to Single Currency

i) As per rule, to facilitate evaluation and comparison, the STZA will convert all Bid prices expressed in the amounts in various currencies in which the Bid prices as follows:

For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day, in case of holiday in State Bank of Pakistan on the day of opening financial bids, then previous working day's ex-change rates will prevail.

### 2.5.8. Post-Qualification & Evaluation of Bids

- i) In the absence of **prequalification**, the STZA will determine to its satisfaction whether the Bidder is qualified to perform the contract satisfactorily, in accordance with the evaluation criteria listed in BDS & pursuant to ITB Clause 2.1.3.
- ii) The determination will take into account the Bidder's financial, technical, and production/ supplying capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB Clause 2.3.6, as well as such other information required for eligibility/qualification expressed in Bid Data Sheet as the STZA deems necessary and appropriate.



#### CABINET DIVISION

- iii) The STZA will **technically evaluate** and compare the Bids which have been determined to be responsive, pursuant to ITB Clause 2.5.5, as per Technical Specifications required.
- iv) The financial evaluation of a Bid will be on the basis of form of Price Schedules/ Financial Bid Form 7.6 to be decided by the STZA which must include clear cut instruction regarding item wise or package wise evaluation inclusive of prevailing taxes, duties, fees etc.

### 2.5.9. Contacting the STZA

- i) Subject to ITB Clause 2.5.3, no Bidder shall contact the STZA on any matter relating to its Bid, from the time of the Bid opening to the time the evaluation report is made public i.e. 10 days before the contract is awarded. If the Bidder wishes to bring additional information or has grievance to the notice of the STZA, it should do so in writing.
- ii) Any effort by a Bidder to influence the STZA during Bid evaluation, or Bid comparison may result in the rejection of the Bidder's Bid.

### 2.5.10. Grievance Redressal

- i) As per Rule, STZA shall constitute a Grievance Redressed Committee (GRC) comprising of odd number of persons with proper powers and authorization to address the complaints. The GRC shall not have any of the members of the Procurement Evaluation Committee. The Committee may preferably have one subject specialist depending upon the nature of the procurement in addition to one person with legal background as per their availability to the STZA.
- ii) Any Bidder feeling aggrieved can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the Bidding documents found contrary to provision of Rule, and the same shall be addressed by the STZA well before the proposal submission deadline.
- iii) Any party can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the bidding documents found contrary to provision of Rule and the same shall be addressed by the STZA well before the proposal submission deadline.
- iv) Any Bidder feeling aggrieved by any act of the STZA after the submission of his Bid may lodge a written complaint concerning his grievances not later than ten days after the announcement of the Final evaluation reports. In case of single



#### CABINET DIVISION

stage - two envelope bidding procedure any bidder feeling aggrieved from technical evaluation may file a grievance within 5 days of announcement of the technical evaluation report. After completion of the technical evaluation process, the STZA shall immediately upload the technical evaluation report on the website of A and STZA for obtaining/ receiving grievance petitions from the prospective bidders (if any).

- v) In case, the complaint/grievance is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation of the report. Provided that the complainant may raise the objection on any part of the final evaluation report in case where single stage one envelop bidding procedure is adopted.
- vi) The GRC shall investigate and decide upon the complaint within fifteen days of the receipt of the complaint. Mere fact of lodging of a complaint shall not warrant suspension of the procurement process.

### 2.6. Award of Contract

### 2.6.1. Notification of Award

- i) Prior to the expiration of the period of Bid validity, the STZA will notify the successful Bidder in writing by registered letter and by email to be confirmed in writing by registered letter, that its Bid has been accepted.
- ii) The notification of award will constitute the formation of the Contract.
- iii) Upon the successful Bidder's furnishing of the Performance Guarantee pursuant to ITB Clause 2.6.2 (i), the STZA will promptly notify each unsuccessful Bidder and will discharge its Bid security, pursuant to ITB Clause 2.3.8 (v).

### 2.6.2. Performance Guarantee

- i) Within fifteen (15) days of the receipt of notification of award from the STZA, the successful Bidder shall furnish the Performance Guarantee in accordance with the Conditions of Contract, in the Performance Guarantee Form provided in the Bidding documents, or in another form acceptable to the STZA.
- ii) Failure of the successful Bidder to comply with the requirement of ITB Clause (i) above or ITB Clause 2.6.3 shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid security along with other remedies



#### CABINET DIVISION

available under -14. After that, the STZA may decide to award the contract to the next lowest evaluated Bidder, keeping in view the Bid validity time, or call for new Bids keeping in view the concept of value for money as defined under rule read with Principles of Procurement.

# 2.6.3. Signing of Contract/ Issuance of Purchase Order

- i) At the same time as the STZA notifies the successful Bidder that its Bid has been accepted, the STZA will send the Bidder the Contract Form provided in the Bidding documents, incorporating all agreements between the parties or will issue the purchase order [as the case may be].
- ii) Under rule, where the STZA requires formal signing of contract, within seven (07) days of receipt of the Contract Form, the successful Bidder shall sign and mention date of the contract and return it to the STZA.
- iii) Where no such formal signing is required by the STZA, the STZA shall issue purchase order after the receipt of required performance guarantee, as per rule.

### 2.6.4. Award Criteria

i) Subject to ITB Clause 2.6.2, under rule, the STZA will award the contract to the successful Bidder whose Bid has been determined to be responsive and has been determined to be the lowest evaluated Bid, provided that the Bidder has been determined to be qualified to perform the contract satisfactorily.

### 2.6.5. STZA's Right to Vary Quantities at Time of Award

i) The STZA reserves the right at the time of contract award to increase or decrease the quantity of services originally specified in the Schedule of Requirements without any change in unit price or other terms and conditions, on the analogy of rule (not more than 15%).

### 2.6.6. STZA's Right to Accept or Reject All Bids

- i) As per rule, the STZA reserves the right to accept or reject all Bids or proposals (and to annul the Bidding process) at any time prior to the acceptance of any Bid or proposal, without thereby incurring any liability towards the Bidders.
- ii) The Bidders shall be promptly informed about the rejection of the Bids, if any
- iii) The STZA shall upon request communicate to any Bidder, the grounds for its rejection of all Bids or proposals, but shall not be required to justify those grounds.



#### CABINET DIVISION

### 2.6.7. Re-Bidding

i) If the STZA rejects all the Bids under rule, it may proceed with the process of fresh Bidding but before doing that it shall assess the reasons for rejection and may, if necessary, revise specifications, evaluation criteria or any other condition for Bidders.

# 2.6.8. Corrupt or Fraudulent Practices

 The STZA Bidders, Suppliers, and Contractors observe the highest standard of ethics during the procurement and execution of contracts.

"Corrupt practices" in respect of procurement process, shall be as given in S-2 (d) of A, Act, 2009, which is as follows:

"(d) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official, bidder or Contractor in the procurement process or in Contract execution to the detriment of the STZA; or misrepresentation of facts in order to influence a procurement process or the execution of a Contract, collusive practices among bidders (prior to or after bid submission) designed to establish bid prices at artificial, noncompetitive levels and to deprive the STZA of the benefits of free and open competition and any request for, or solicitation of anything of value by any public official in the course of the exercise of his duty; it may include any of the following:

- i. Coercive practice by impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence the actions of a party to achieve a wrongful gain or to cause a wrongful loss to another party;
- ii. Collusive practice by arrangement between two or more parties to the procurement process or Contract execution, designed to achieve with or without the knowledge of the STZA to establish prices at artificial, noncompetitive levels for any wrongful gain;
- iii. Offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the acts of another party for wrongful gain;
- iv. Any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;
- v. Obstructive practice by harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a Contract or deliberately destroying, falsifying, altering or



#### CABINET DIVISION

concealing of evidence material to the investigation or making false statements before investigators in order to materially impede an investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or acts intended to materially impede the exercise of inspection and audit process."

### ii) Blacklisting & Debarment:

Blacklisted Bidders i.e. firms/companies/sole proprietor/ general order suppliers/ JVs etc. and those found involved in "Corrupt Practices" are not allowed to participate in bidding.

### **Requirements & Procedure for Blacklisting & Debarment:**

As per S-17A of A, Act, 2009:

- "17A. Blacklisting.— (1) A STZA may, for a specified period and in the prescribed manner, debar a bidder or Contractor from participating in any public procurement process of the STZA, if the bidder or Contractor indulges in corrupt practice or any other prescribed practice.
  - (2) The Managing Director may, in the prescribed manner, debar a bidder or Contractor from participating in any public procurement process of all or some of the procuring agencies for a specified period.
  - (3) Any person, aggrieved from a decision of a STZA, may within prescribed period prefer a representation before the Managing Director.
  - (4) A STZA or any other person, aggrieved from a decision of the Managing Director, may within prescribed period prefer a representation before the Chairperson whose decision on such representation shall be final.]

As per rule:

- **21. Blacklisting.**—(1) A STZA may, for a specified period, debar a bidder or Contractor from participating in any public procurement process of the STZA, if the bidder or Contractor has:
  - (a) acted in a manner detrimental to the public interest or good practices;



#### CABINET DIVISION

- (b) consistently failed to perform his obligation under the Contract;
- (c) not performed the Contract up to the mark; or
- (d) indulged in any corrupt practice.
- (2) If a STZA debars a bidder or Contractor under sub-rule (1), the STZA:
  - (a) shall forward the decision to the Authority for publication on the website of the Authority; and
  - (b) may request the Authority to debar the bidder or Contractor for procurement of all procuring agencies.
- (3) The Managing Director may debar a bidder or Contractor of any STZA from participating in any public procurement process of all or some of the procuring agencies for such period as the Managing Director may determine.
- (4) Any person aggrieved by a declaration made under rule or a decision under sub-rule (1) of this rule may, within thirty days from the date of the publication of the information on the website of the Authority, file a representation before the Managing Director and the Managing Director may pass such order on the representation as he may deem fit.
- (5) Any person or STZA aggrieved by an order under sub-rule (3) or (4) may, within thirty days of the order, file a representation before the Chairperson and the Chairperson may pass such order on the representation as he may deem appropriate.
- (6) The mechanism or process for barring a bidder or Contractor from participating in procurement process of a STZA, procuring agencies and a representation under this rule is specified in the Schedule appended to these rules.

As per Schedule appended with:

### **SCHEDULE**

### **BLACKLISTING MECHANISM OR PROCESS**

- 1. The STZA may, on information received from any resource, issue show cause notice to a bidder or Contractor.
- 2. The show cause notice shall contain:
  - (a) precise allegation, against the bidder or Contractor;
  - (b) the maximum period for which the STZA proposes to debar the bidder or Contractor from participating in any public procurement of the STZA; and
  - (c) the statement, if needed, about the intention of the STZA to make a request to the Authority for debarring



#### CABINET DIVISION

the bidder or Contractor from participating in public procurements of all the procuring agencies.

- 3. The STZA shall give minimum of seven days to the bidder or Contractor for submission of written reply of the show cause notice.
- 4. In case, the bidder or Contractor fails to submit written reply within the requisite time, the STZA may issue notice for personal hearing to the bidder or Contractor/ authorize representative of the bidder or Contractor and the STZA shall decide the matter on the basis of available record and personal hearing, if availed.
- 5. In case the bidder or Contractor submits written reply of the show cause notice, the STZA may decide to file the matter or direct issuance of a notice to the bidder or Contractor for personal hearing.
- 6. The STZA shall give minimum of seven days to the bidder or Contractor for appearance before the specified officer of the STZA for personal hearing.
- 7. The STZA shall decide the matter on the basis of the available record and personal hearing of the bidder or Contractor, if availed.
- 8. The STZA shall decide the matter within fifteen days from the date of personal hearing unless the personal hearing is adjourned to a next date and in such an eventuality, the period of personal hearing shall be reckoned from the last date of personal hearing.
- 9. The STZA shall communicate to the bidder or Contractor the order of debarring the bidder or Contractor from participating in any public procurement with a statement that the bidder or Contractor may, within thirty days, prefer a representation against the order before the Managing Director of the Authority.
- 10. The STZA shall, as soon as possible, communicate the order of blacklisting to the Authority with the request to upload the information on its website.
- 11. If the STZA wants the Authority to debar the bidder or Contractor from participating in any public procurement of all procuring agencies, the STZA shall specify reasons for such dispensation.
- 12. The Authority shall immediately publish the information and decision of blacklisting on its website.
- 13. In case of request of a STZA or representation of any aggrieved person under rule , the Managing Director shall issue a notice



#### CABINET DIVISION

for personal hearing to the parties and call for record of proceedings of blacklisting. The parties may file written statements and documents in support of their contentions.

- 14. In case of representation of any aggrieved person or STZA under rule, the Chairperson shall issue a notice for personal hearing to the parties and may call for the record of the proceedings. The parties may file written statements and documents in support of their contentions.
- 15. In every order of blacklisting under rule, the STZA shall record reasons of blacklisting and also reasons for short, long or medium period of blacklisting.
- 16. The Authority shall upload all the decisions under rule, available with it, on its website. But the name of a bidder or Contractor shall immediately be removed from the list of blacklisted persons on expiry of period of blacklisting or order of the competent authority to that effect, whichever is earlier.
- 17. An effort shall be made for electronic communication of all the notices and other documents pursuant to this mechanism or process."
  - iii) Furthermore, Bidders must keep themselves aware of the provision stated in clause 5.4 and clause 24.1 of the General Conditions of Contract.

### 2.6.9. Volume of the services to be considered in mind

- i) While quoting the rate in a framework contract, the Bidder must consider the following facts:
  - a. Certain volume of the services as prescribed in Bid Data Sheet.
  - b. The Bidder have to maintain the rates of the services for the whole financial year.
  - c. The Bidder should quote the rate as per Price Schedule/ Financial Bid form. In case of non-observance of prescribed format, Financial Bid may be rejected.



## SPECIAL TECHNOLOGY ZONES AUTHORITY CABINET DIVISION

### **Section-III. Technical Specifications**

Proposals are solicited with the following minimum requirements.

### **Functional Requirement**

Sn.	Item Description	Qty	Expiry Date
01	Microsoft 365 Business Premium	69	May 18, 2024
02	Microsoft Visio Plan 2	2	May 18, 2024
03	Microsoft Power Bi	2	May 18, 2024
04	Microsoft Project Plan 3	5	May 18, 2024

### **Technical Evaluation Criteria**

Sn.	Item Description	Qty	Valid Till	Requirement
	Microsoft 365 Business Premium	69	May 17, 2025	Must
02	Microsoft Visio Plan 2	2	May 17, 2025	Must
03	Microsoft Power Bi	2	May 17, 2025	Must
04	Microsoft Project Plan 3	5	May 17, 2025	Must

Please attach compliance sheet for the above-mentioned table.



## SPECIAL TECHNOLOGY ZONES AUTHORITY CABINET DIVISION

### **Section-IV: Bid Data Sheet**

	A. Introduction						
BDS	ITB Number	Amendments of, and Supplements to, Clauses in the					
Clause Number		Instruction to Bidders					
1.	2.1.1	Name Special Technology Zones Authority (STZA)					
		The subject of procurement is: Renewal of Microsoft 365					
		<u>Services Subscription</u> Period for completion of project: 3 Weeks					
		Duration of the Contract will be 01 years.					
		Commencement date for completion of project: 3 Weeks					
2.	2.1.2	Financial year for the operations of the STZA: 2023-2024					
		Name of Project: Renewal of Microsoft 365 Services Subscription					
		Name of financing institution: Government of Pakistan					
		Name and identification number of the Contract: Renewal of					
		Microsoft 365 Services Subscription					
3.	2.3.6(iii)	Demonstration of authorization by manufacturer: <b>not required</b>					
	, ,	, ,					
		B. Bidding Documents					
4.	2.2.2	The address for clarification of Bidding Documents is					
		Mehwish.iqbal@stza.gov.pk					
5.	2.2.2	Pre-bid meeting is <b>not required</b> .					
6.	2.3.9	The number of bidding documents to be completed and					
		returned is in one original					
	C. Bid Price	e, Currency, Language and Country of Origin					
7.	2.3.1	Bid language must be ENGLISH.					
8.	2.3.4	The price quoted shall be Pakistani					
		Rupees (PKR)					
9.	2.3.4	Price shall be fixed.					
	D.	Preparation and Submission of Bids					
10.	2.1.3	Qualification Criteria/Knock down criteria.					
-							
		[Requirement for a minimum requirement for a Bidder to participate in the					
		Bidding process which, may include but not limited to the following: -					



### **CABINET DIVISION**

	i. Minimum relevant experience required for bidder / product: Last 2 years (Attach Work/ Purchase orders/ completion certificates)
	<b>ii.</b> Registration of the Bidder with relevant forums/ organizations.: (Attach Certificate of Incorporation)
	<b>iii.</b> Registration with relevant tax authority i.e. FBR/PRA etc. as active tax payer (Attach Proof)
	<ul> <li>iv. Affidavit (On stamp paper of worth Rs. 100/- and not older than 3 months) to the effect that:-</li> <li>Bidder is not currently blacklisted by the PPRA.</li> </ul>
	<ul> <li>The documents/photocopies provided with Bid are authentic. In case of any fake/bogus document found at any stage, the Bidder shall be blacklisted as per Law/ Rules.</li> <li>The provided information is correct.</li> </ul>
	<b>V.</b> Bid bond in the form of Pay Order of Rs. 270,000/- (Attach bid bond with technical proposal)
2.2.2	Bid shall be submitted to:
	Mehwish Iqbal Manager Procurement
	Special Technology Zone Authority
	16th Floor, New State Life Tower, Plot # 61, Jinnah Avenue,
	Islamabad
	Bidders are also required to submit their proposal on EPADs at
	https://eprocure.gov.pk. In case the bid is not submitted on EPADs,
	it will not be accepted by the company in hard form.
2.4.2	The deadline for Bid submission is
	a) Day : Monday
	b) Date: 8 <sup>th</sup> April 2024
	Time: 1100 hrs
2.5.1	8 <sup>th</sup> April 2024 at 1100 hrs
	Special Technology Zones Authority
	16th Floor, New State Life Tower, Plot # 61, Jinnah Avenue,
	Islamabad.
2.6.2	Amount of Performance Guarantee is: 10 Percent of the contract amount
2.3.8	Contract amount
	Amount of Bid security in the form of Pay Order in PKR is: Rs. 270,000/-
	2.4.2



### **CABINET DIVISION**

16.	2.3.9	Bid validity period after opening of the Bid is: 90 days			
17.	2.3.9	Number of copies of the Bid to be provided are: Only original			
		bid is required.			
		E. Opening and Evaluation of Bids			
18.	2.5.1	The Bid opening shall take place at:			
		Special Technology Zone Authority			
		16th Floor, New State Life Tower, Plot # 61, Jinnah Avenue,			
		Islamabad			
		Day : Monday			
		Data oth A. Hooda			
		Date: 8 <sup>th</sup> April 2024			
		Time : 1130 hrs			
19.	2.3.5	The currency that shall be used for Bid evaluation and			
		comparison purposes to convert all Bid prices expressed in			
		various currencies is: Pakistani Rupees (PKR)			
	F. Bid Evaluation Criteria				
20.	2.5.8	Criteria to Bid evaluation.			

Sn.	ATTRIBUTE	SPECIFICATION	Mark
1.	Geographical Presence	Regular office presence in Pakistan (Attach Proof)	MUST
2.	Relevant Experience	Experience in terms of delivery & Installation /Service. Minimum 02 years (attach work order/invoice/copy of contract as proof)	MUST
3.	Partnership	Please attach a valid partnership/dealership Proof	MUST
4.	Duration	Subscription Duration 01 year (12 Months)	MUST

### NOTE:

• Compliance with MUST requirements is mandatory, failing which the bid shall be rejected.



## SPECIAL TECHNOLOGY ZONES AUTHORITY CABINET DIVISION

### **G.** Award of Contract/ Purchase Order

2.6.5	Percentage for quantity increase or decrease is: 15 Percent			
2.6.2	The Performance Guarantee shall be: 10 Percent of the			
	contract amount			
2.6.2	The Performance Security shall be in the form of: Pay Order			



#### CABINET DIVISION

### Section-V: Purchase Order with Terms and Conditions

### Special Technology Zones Authority

**PURCHASE ORDER** 

16th Floor, New State Life Tower,

Jinnah Avenue, Blue Area, Islamabad.

Phone: +92-51-9175000

Website: https://www.stza.gov.pk

DATE:

PO #:

PO/ 0

### **VENDOR**

Vendor Details

### **DELIVERY ADDRESS**

Receiver Name Special Technology Zones Authority 16<sup>th</sup> Floor, New State Life Tower, Jinnah Avenue Blue Area, Islamabad, Pakistan +92-51-9175000

REQUISITIONER		PRODUCT NAME		DELIVERY DATE	
Manager Procurement					
S. No	Product Specifications		Quantity	Unit Price	Total
1					
TOTAL QUOTED BY SUPPLIER (Inclusive of all charges and taxes)					

This Purchase Order is subject to the terms and conditions stated herein and in RFP and any additional terms agreed upon in writing between the STZA and the vendor. Any changes or modifications to this Purchase Order must be approved in writing by both parties.

The amount delineated within this purchase order is subject to the imposition of all relevant applicable taxes and charges, which will subsequently be deducted by the STZA.

### 1. ACCEPTANCE OF PURCHASE ORDER (PO):

By accepting this Purchase Order, the vendor agrees to all the terms and conditions stated herein and in RFP. Purchase Order shall be counter signed by the vendor within Three (3) days from its issuance, provided that the vendor has not objected to the same.

### 2. PERFORMANCE GUARANTEE

Within fifteen (15) days of receipt of the notification of PO award, the successful Bidder shall furnish to the STZA the Performance Guarantee in the amount specified in Bid Data Sheet.

### 3. TIMELY PERFORMANCE

Supplier acknowledges and agrees that time is of the essence in the delivery of the goods or completion of the services within the time frame mutually agreed upon by STZA and



#### CABINET DIVISION

Supplier, is vital to the interest of STZA, and that failure to complete the services within such timeframe constitutes a breach of this PO Agreement.

### 4. CHANGES

STZA reserves the right at any time to make a change as to: (1) specifications; (2) method of delivery; (3) place of delivery, (4) schedule of delivery and the (5) quantities of delivery and with respect to PPRA Rules.

### 5. CANCELLATION

STZA reserves the right to cancel this PO Agreement, or any portion of thereof, without liability, if; (a) as time is of the essence in this PO agreement, delivery is not made when and as specified; (b) Supplier fails to meet commitments as to exact time, price, quality or quantity; (c) Supplier ceases to conduct its operation in the normal course of business; (d) Supplier is unable to meet its obligations as they mature; (e) proceedings are instituted against Supplier under the applicable laws. STZA also reserves the right to cancel for any other reason. In the event of a cancellation, STZA shall have no further obligations to Supplier except to pay for deliverables that were provided to STZA prior to such termination and were accepted by STZA. Upon termination, Supplier shall provide any transition assistance that may be reasonably requested by STZA.

### 6. **DELIVERY**

Supplier shall deliver the goods or services to STZA by appropriate conveyance no later than by the dates specified in the PO Agreement and RFP.

### 7. INSPECTION AND REJECTION

- All goods/ services are subject to final inspection and acceptance by STZA at destination notwithstanding any payment. Such inspection will be made within a reasonable time after receipt of goods/ services.
- STZA shall notify Supplier if any goods delivered hereunder are rejected, and at STZA's
  election and Supplier's risk and expense, such goods shall be held by STZA or returned
  to Supplier. No replacement or correction of nonconforming goods shall be made by
  Supplier unless agreed to in writing by STZA.

### 8. INVOICING

Invoices shall be mailed immediately after delivery of goods or rendering of services is complete to the address shown on the face of the PO Agreement. Delays in receiving invoices, errors, or omissions on invoices or lack of supporting documentation required by the terms of this PO Agreement will be cause for postponing the start of the payment terms until the correct information is received. STZA will not be responsible for charges on invoices received more than 120 days after the rendering of service is complete.

### 9. PAYMENT

In consideration of the performance of the completion of the obligations by Supplier and acceptance by STZA under the PO Agreement, STZA will pay the applicable invoice amount. Payment terms are net 30 days from receipt of invoice unless indicated otherwise in a written agreement between STZA and Supplier.

#### 10. DISPUTED CHARGES



#### CABINET DIVISION

Where any item or items on an invoice are disputed STZA may withhold payment for the item or items so disputed until such time as the dispute is resolved.

#### 11. SUPPLIER'S REPRESENTATIONS AND WARRANTIES

• Supplier represents and warrants that: (a) Supplier owns all rights, title and interest in the products and services and has legal authority to sell, license or otherwise transfer the right to use or sell such items to the company; (b) the product and service covered under the Purchase Order are of good/ service and merchantable quality and free from defects, are safe and conform to applicable specifications, , descriptions and associated documentation provided to the company in writing; (C) the product and services, and the production and sale thereof, and all warranties, guarantees, representations by Supplier made or authorized to be made in connection therewith are in all respects in compliance with all applicable laws, rules and regulations.; (d) the goods/ services are fit for the use intended; (e) no Purchased Product and/or Purchased Service, or their sale or use will infringe any patents, trademarks, copyrights, trade secrets or similar intellectual property rights of any third party; (f) Supplier will comply with all applicable laws, ordinances, rules and regulations applicable to its performance under this Purchase Order. (g) Supplier has not changed any compositions, formulations, or other constituents of the Purchased Products without written approval from STZA.

## **Service Warranties.**

- Supplier shall perform all Services: (i) exercising that degree of professionalism, skill, diligence, care, prudence, judgment, and integrity which would reasonably be expected from a skilled and experienced service provided providing services under the same or similar circumstances as the Services under this Agreement; (ii) in accordance with all Specifications and all STZA policies, guidelines, by-laws and codes of conduct applicable to Supplier; and (iii) using only personnel with the skills, training, expertise, and qualifications necessary to carry out the Services. STZA may object to any of the Supplier's personnel engaged in the performance of Services who, in the reasonable opinion of STZA, are lacking in appropriate skills or qualifications, engage in misconduct, constitute a safety risk or hazard or are incompetent or negligent, and the Supplier shall promptly remove such personnel from the performance of any Services upon receipt of such notice, and shall not re-employ the removed person in connection with the Services without the prior written consent of STZA.
- This warranty/Support shall remain valid as provided by OEM after the Goods/ services, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the RFP.

#### 12. INDEMNIFICATION

Supplier shall assume entire responsibility for and shall defend, indemnify and hold STZA, and its directors, officers, employees and agents (collectively, the "Indemnitees") harmless against all losses, liabilities, claims, costs and expenses arising directly or indirectly out of or in connection with the performance related to this PO Agreement arising from, but not limited to: Injury to any person in the employment of the Supplier; Loss of or damage to the property of Supplier, any of their respective personnel whatsoever and howsoever arising, or by reason of any actual or alleged infringement of any State patent, copyright



#### CABINET DIVISION

or trade secret arising out of the services, products and/or deliverables supplied to STZA by Supplier. The provisions of this paragraph "Indemnification" shall survive the termination of the PO Agreement for whatever reason.

## 13. **CONFIDENTIALITY**

Supplier acknowledges that it is, may be or will be privy to Confidential Information. Supplier agrees it will use the Confidential Information only in the furtherance of its work under the PO Agreement and shall not transfer or otherwise disclose the Confidential Information to any third party except with written authorization from an officer of STZA.

#### 14. PUBLICITY

Supplier shall not make or publish any notice, advertisement, press release, or other communication with respect to the PO Agreement, its contents, or the goods or services without STZA's prior written consent. Supplier shall not use STZA's name or logo in any of its advertising, client list, or sales promotional material without STZA's prior written consent

## 15. EQUAL OPPORTUNITY

Supplier will provide Services to STZA. without discrimination on account of race, sex, color, religion, national origin, age, physical or mental disability, or veteran's status.

#### 16. ASSIGNMENT

No assignment of any rights, including rights to money due or to become due hereunder, or delegation of any duties under this order shall be binding upon STZA until its written consent has been obtained.

#### 17. **HEADINGS**

The headings contained in this PO Agreement are for convenience of reference only and are not intended to have any substantive significance in interpreting this PO Agreement.

## 18. Prices

Prices charged by the Supplier for Goods delivered and Services performed under the PO shall not vary from the prices quoted by the Supplier in its Bid.

## 19. Delays in the Supplier's Performance

- Delivery of the Goods or performance of Services shall be made by the Supplier in accordance with the time schedule prescribed by the STZA in the Schedule of Requirements.
- If at any time during performance of the PO, the Supplier should encounter conditions impeding timely delivery of the Goods and performance of Services, the Supplier shall promptly notify the STZA in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Supplier's notice, the STZA shall evaluate the situation and may at its discretion extend the Supplier's time for performance, with or without liquidated damages, in which case the extension shall be ratified by the parties by amendment of PO.



#### CABINET DIVISION

 A delay by the Supplier in the performance of its delivery obligations shall render the Supplier liable to the imposition of liquidated damages, unless an extension of time is agreed upon without the imposition of liquidated damages.

## 20. Liquidated Damages

If the Supplier fails to deliver any or all of the Goods or to perform the Services within the period(s) specified in the PO, the STZA shall, without prejudice to its other remedies under the PO, deduct from the PO Price, as liquidated damages, a sum equivalent to the percentage of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage. Once the maximum is reached, the STZA may consider termination of the PO along with other remedies available under PPRA rules.

## 21. Termination for Default

- The STZA, without prejudice to any other remedy for breach of PO, by written notice
  of default sent to the Supplier, may terminate this PO in whole or in part:
- (a) if the Supplier fails to deliver any or all of the Goods within the period specified in the PO/RFP, or within any extension thereof granted by the STZA.
- (b) if the Supplier fails to perform any other obligation(s) under the PO/ RFP; or
- (c) if the Supplier, in the judgment of the STZA has engaged in corrupt practices in competing for or in executing the PO. For the purpose of this clause, corrupt practices will be defined as per Section-2 (d) of The PPRA Act, 2009.
  - In the event the STZA terminates the PO in whole or in part, the STZA may procure, upon such terms and in such manner as it deems appropriate, Goods or Services similar to those undelivered, and the Supplier shall be liable to the STZA for any excess costs for such similar Goods or Services. However, the Supplier shall continue performance of the PO to the extent not terminated.

# 22. Force Majeure

- The Supplier shall not be liable for forfeiture of its Performance Guarantee, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the PO is the result of an event of Force Majeure.
- For purposes of this clause, "Force Majeure" means an event beyond the control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but are not restricted to, acts of the STZA in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes. Both, the STZA and the Supplier, may agree to exclude certain widespread conditions e.g: epidemics, pandemics, quarantine restrictions etc from the purview of "Force Majeure".
- If a Force Majeure situation arises, the Supplier shall promptly notify the STZA in writing of such condition and the cause thereof. Unless otherwise directed by the STZA in writing, the Supplier shall continue to perform its obligations under the PO as



#### CABINET DIVISION

far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event. Any difference of opinion concerning "Force Majeure" may be decided through means given herein below.

## 23. Termination for Insolvency

The STZA may at any time terminate the PO by giving written notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the STZA.

## 24. Termination for Convenience

- The STZA, by written notice sent to the Supplier, may terminate the PO, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the STZA's convenience, the extent to which performance of the Supplier under the PO is terminated, and the date upon which such termination becomes effective.
- The Goods/ services that are complete and ready for deliver (if applicable) within thirty (30) days after the Supplier's receipt of notice of termination shall be accepted by the STZA on the PO/ RFP terms and prices. For the remaining Goods/ services, the STZA may choose:
- (a) to have any portion completed and delivered at the PO/ RFP terms and prices; and/or
- (b) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Services and for materials and parts previously procured by the Supplier.

## 25. Resolution of Disputes

- After signing the PO or issuance of purchase order, The STZA and the Supplier shall
  make every effort to resolve amicably by direct informal negotiation any disagreement
  or dispute arising between them under or in connection with the PO.
- If, after thirty (30) days from the commencement of such informal negotiations, the STZA and the Supplier have been unable to resolve amicably a PO dispute, either party may require that the dispute be referred for resolution to the formal mechanisms. These mechanisms may include, but are not restricted to, conciliation mediated by a third party, adjudication in an agreed and/or arbitration as per rules and in accordance with Arbitration Act-1940.

# 26. Governing Language

The PO shall be written in the language specified in Bid Data Sheet. The version of the PO written in the specified language shall govern its interpretation. All correspondence and other documents pertaining to the PO which are exchanged by the parties shall be written in the same language.

# 27. Applicable Law

The PO shall be interpreted in accordance with the laws (Pakistan).



#### CABINET DIVISION

## 28. Notices

- Any notice given by one party to the other pursuant to this PO shall be sent to the
  other party in writing or by any information technology mean for the time being in use
  and acceptable in ordinary course of business to the other party's address specified
  RFP/ Bid.
- A notice shall be effective when delivered or on the notice's effective date, whichever is later.

# 29. Taxes and Duties

Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the Goods or Services to the STZA. In case of imposition of new taxes/duties or concession thereof after the deadlines for the submission of bids the effect thereof shall be borne or availed by the STZA as the case may be.

Thank you for your prompt attention to this order. We appreciate your cooperation.
Sincerely,
Mehwish Iqbal
Manager Procurement Special Technology Zones Authority, Cabinet Division mehwish.iqbal@stza.gov.pk
Cc: Operations Associate, Director Admin & Security
Stamp and Signature of Vendor:



# **Section-VI. Schedule of Requirements**

# **6.1 Schedule of Requirements**

The delivery schedule expressed as weeks/months stipulates a delivery date which is the date at which delivery is required.

Number	Description Quan	-	le ns from1
Number	Description	Quantity/ Volume	Delivery schedule in weeks
attached wit	ed & stamped by the Services th the Bid, in case of Single Stag ngle Stage Two Envelope Proce	ge One Envelope Procedur	
		Date: _	
To: [name and	d address of STZA]		
Gentlemen a	and/or Ladies:		



#### CABINET DIVISION

Having examined the Bidding documents including Addenda Nos. [insert numbers], the receipt of which is hereby duly acknowledged, we, the undersigned, in conformity with the said Bidding documents for the sum of [total Bid amount in words and figures] or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We undertake, if our Bid is accepted, specified in the Schedule of Requirements.

If our Bid is accepted, we will obtain the Pay Order in a sum equivalent to \_\_\_\_\_ percent of the Contract Price for the due performance of the Contract, in the form prescribed by the STZA.

We agree to a Bid by this Bid for a period of [number] days from the date fixed to Bid opening under Clause 2.3.8 of the Instructions to Bidders, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed (*if required*), this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

# [In case of single stage one envelope bidding procedure]

The Composition of our Bid is:

- a) Complete bidding document (without filling) signed and stamped by the bidder
- b) all the forms relevant to the technical and financial bids (clearly indicated on each form)
- c) All the required documents establishing eligibility of bidders/services shall be made part of the bid.
- d) Any other document required by the STZA not inconsistent with -14.

#### [In case of single stage two envelope bidding procedure],

The Composition of our bid consists on separate Technical and financial bids, detail of which is as follows:

# Technical bid includes the following:-

a) Complete bidding document (without filling) signed and stamped by the bidder



#### CABINET DIVISION

- b) All the forms relevant to the technical bid, to be reproduced on the letter head of the bidder as indicated on each individual form.
- c) Copy of bid security form along with copy of financial instruments *i.e. Pay Order* (*PO*) valid for 180 Days, beyond the validity of Bid in the manner as prescribed on the bid security form **7.7**.
- d) Any other document required by the STZA not inconsistent with -14.

# Financial bid includes the following:-

- a) Original Bid form (as per **form 7.1 of** Bidding documents) on letter head of the firm, duly signed and stamped.
- b) Price schedule / financial form (as per **form 7.6**) to be reproduced on the letter head of the bidder duly signed and stamped.
- c) Original Bid security form (as per **form 7.7**) along with Original financial instrument *Pay Order (PO)* valid for (180) Days, beyond the validity of Bid.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid, and to contract execution if we are awarded the contract, are listed below:

Name and address of Service provider	Amount and Currency	
		-
(if none, state "none")		•
We understand that you are no	ot bound to accept the lowes	t or any Bid you may receive.
Dated this	day of 2	0
	   Iin the capacity of	7



Duly authorized to sign Bid for and on behalf of
--



**Section-VII: Sample Forms** 

# **Notes on the Sample Forms**

The Bidder shall complete and submit with its Bid the **Bid Form** and **Price Schedules** pursuant to ITB Clause 2.2.3 & 2.3.4 and in accordance with the requirements included in the Bidding documents.

When requested in the Bid Data Sheet, the Bidder should provide the **Bid Security**, in the form included Pay Order, pursuant to ITB Clause 2.3.8

The **Contract Form**, when it is finalized at the time of contract award, should incorporate any corrections or modifications to the accepted Bid resulting from price corrections pursuant to ITB Clause 2.5.6 and GCC Clause 17, acceptable deviations e.g., payment schedule pursuant to GCC 16, spare parts pursuant to ITB Clause 2.3.6 & 2.3.7, or quantity variations pursuant to ITB Clause 2.6.5. The Price Schedule and Schedule of Requirements, deemed to form part of the contract, should be modified accordingly.

The **Performance Guarantee**, Only the successful Bidder will be required to provide Performance Guarantee. The prices shall be fixed as quoted.



# 7.1 Bid Form

[To be signed & stamped by the Services Provider and reproduced on the letter head. To be attached with Technical Bid]

	Date:	
To: [name and address of STZA]		
Gentlemen and/or Ladies:		

Having examined the Bidding documents including Addenda Nos. [insert numbers], the receipt of which is hereby duly acknowledged, we, the undersigned, in conformity with the said Bidding documents for the sum of [total Bid amount in words and figures] or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We undertake, if our Bid is accepted, specified in the Schedule of Requirements.

If our Bid is accepted, we will obtain the guarantee of a bank in a sum equivalent to \_\_\_\_\_ percent of the Contract Price for the due performance of the Contract, in the form prescribed by the STZA.

We agree to a Bid by this Bid for a period of [number] days from the date fixed to Bid opening under Clause 2.3.8 of the Instructions to Bidders, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed (*if required*), this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

# [In case of single stage one envelope bidding procedure]

The Composition of our Bid is:

- e) Complete bidding document (without filling) signed and stamped by the bidder
- f) all the forms relevant to the technical and financial bids (clearly indicated on each form)



#### CABINET DIVISION

- g) All the required documents establishing eligibility of bidders/services shall be made part of the bid.
- h) Any other document required by the STZA not inconsistent with -14.

# [In case of single stage two envelope bidding procedure],

The Composition of our bid consists on separate Technical and financial bids, detail of which is as follows:

# Technical bid includes the following:-

- e) Complete bidding document (without filling) signed and stamped by the bidder
- f) All the forms relevant to the technical bid, to be reproduced on the letter head of the bidder as indicated on each individual form.
- g) Copy of bid security form along with copy of financial instruments [to be decided by the STZA i.e. Pay Order (PO) valid for ...... ( ) Days, beyond the validity of Bid in the manner as prescribed on the bid security form 7.7.
- h) Any other document required by the STZA not inconsistent with -14.

# Financial bid includes the following:-

- d) Original Bid form (as per **form 7.1 of** Bidding documents) on letter head of the firm, duly signed and stamped.
- e) Price schedule / financial form (as per **form 7.6**) to be reproduced on the letter head of the bidder duly signed and stamped.
- f) Original Bid security form (as per **form 7.7**) along with Original financial instrument *Pay Order (PO)* valid for (180) Days, beyond the validity of Bid.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid, and to contract execution if we are awarded the contract, are listed below:

Name and address of services	Amount and Currency
provider	



	<u> </u>				
(if none, state "none")					
We understand that you a	are not bound t	o accept the lo	owest or a	any Bid yo	ou may receive.
Dated this	day of		20	•	
		[in the capac	ity ofl		
Duly authorized to sign Bi	d for and on be		, 0,,		



# **CABINET DIVISION**

# 7.2. Bidder Profile Form

[To be signed & stamped by the Bidder and reproduced on the letter head. To be attached with Technical Bid]

Name of the company:		
Constitution/ Legal Status:		
Registered Office:		
·:		
Fax Number:		
Contact Person:		
Name:		
Personal Telephone Number:		
Email Address:		
Local office if any:		
Address:		
Office Telephone Number:		
Fax Number:		
Registration Details:		

Yes	No

b) Details of Experience (Last \_\_\_\_\_ Years)

(i)	Similar Project	Item Name
	(Agency/Department)	
(ii)	Value of total Projects/Tenders/POs	Amount

c) Staff Detail and last month Payroll

Yes	No



# 7.3. General Information Form

[To be signed & stamped by the Bidder and reproduced on the letter head. To be attached with Technical Bid]

	Particulars			
Company Name				
Abbreviated Name				
National Tax No.		Sales Tax Registration	No	
PRA Tax No.				
No. of Employees		Company's Date of		
		Formation		
*Please attach copies of NTN, GST Registration & Professional Tax Certificate				
Registered Office		State/Province		

Registered Office	State/Province	
Address		
City/Town	Postal Code	
Phone	Fax	
Email Address	Website Address	



# 7.4. Affidavit

[To be printed on PKR 100 Stamp Paper, duly attested by oath commissioner. To be attached with Technical Bid]

Name:
(Applicant)
I, the undersigned, do hereby certify that all the statements made in the Bidding document
and in the supporting documents are true, correct and valid to the best of my knowledge
and belief and may be verified by employer if the Employer, at any time, deems it necessary
The undersigned hereby authorize and request the bank, person, company or corporation to
furnish any additional information requested by the [name of STZA] of the Punjab deemed
necessary to verify this statement regarding my (our) competence and general reputation.
The undersigned understands and agrees that further qualifying information may be
requested and agrees to furnish any such information at the request of the [name of STZA]
The undersigned further affirms on behalf of the firm that:
(i) The firm is not currently blacklisted by the STZA.
(ii) The documents/photocopies provided with Bid are authentic. In case any
fake/bogus document was found at any stage, the firm shall be blacklisted as per
Law/ Rules.
(iii) Affidavit for correctness of information.
[Name of the Contractor/ Bidder/ Supplier] undertakes to treat all information provided as
confidential.
Signed by an authorized Officer of the company.
Title of Officer:
Name of Company:
Date:



# CABINET DIVISION

# 7.5. Performance Guarantee Form

[To be signed & stamped by the Successful Bidder only and reproduced on the letter head. To be attached with Technical Bid]

		attachea	WILL I CCITITIC	ai biaj		
<b>To,</b> [nam	e and address c	of the STZA]				
WHEREAS	(Name	of	the hei		ntractor/ called "the	Supplier) Contractor" has
	t of the following					OF"
(Here in after	r called "the Cor	•	ı in the Cont	ract that th	ne Contracto	r shall furnish you
with a Pay C performance	Order for the su obligations in a		ein as secur he Contract;	ity for com		n the Contractor's
	_	•		•	sible to vou.	on behalf of the
Contractor, uwords and fi	ip to a total of _ gures), and we	undertake to pa	y you, upon	your first	(Amount o written dem	of the guarantee in and declaring the ny sum or sums as
	hout your needi					of Guarantee) as emand or the sum
		day of n of the Defects,				[insert number
[NAME OF G Signature	_					
Name						
Title						
Address						
Dato						



#### **CABINET DIVISION**

# 7.6. Financial Bid Form/Price Schedule

[To be signed & stamped by the Bidder and reproduced on the letter head. To be attached with Financial Bid]

Sr. No.	Item name	Specifications	Country of Origin	Unit price (inclusive of all taxes & duties etc.)	Quantity	Total price (inclusive of all taxes & duties etc.)	Total price (in words)
		Total Pr	ice in figure	es			
		Total Pr	ice in word	ls			

Total Bid value (against which a Bid shall be evaluated) in figure. Total Bid value (against which a Bid shall be evaluated) in words.

## Note:

In case of difference between unit price and total price, unit price shall prevail and total price shall be "final". (*Please refer ITB clause 2.5.6*).

In case of difference between amount in "words" and amount in "figures", amount in "words" shall be considered final.

Stamp	&	Signature of Bidder	



#### CABINET DIVISION

# 7.7. Bid Security Form

[To be signed & stamped by the Bidder and reproduced on the letter head. To be attached with Technical Bid]

Whereas [name of the Bidder] (hereinafter called "the Bidder") has submitted its Bid dated [date of submission of Bid] for the supply of [name and/or description of the services] (hereinafter called "the Bid").

KNOW ALL PEOPLE by these presents	that WE Iname of hank	of Iname of cou	ntrul having our
registered office at [address of bank] (here	• •		
(hereinafter called "the STZA") in the sur said STZA, the Bank binds itself, its succ	• •	•	
Common Seal of the said Bank this	_ day of	_ 20	
THE CONDITIONS of this obligation are:			

- 1. If the Bidder withdraws its Bid during the period of Bid validity specified by the Bidder on the Bid Form; or
- 2. If the Bidder, having been notified of the acceptance of its Bid by the STZA during the period of Bid validity:
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the Performance Guarantee, in accordance with the Instructions to Bidders;

we undertake to pay to the STZA up to the above amount upon receipt of its first written demand, without the STZA having to substantiate its demand, provided that in its demand the STZA will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including thirty (30) days after the period of Bid validity, and any demand in respect thereof should reach the Bank not later than the above date.

[Signature of the bank]	



# CABINET DIVISION

# **Section VIII- Check List**

[To be signed and stamped and presented on Bidder's letter head pad] The provision of this checklist is an essential prerequisite along with submission of tenders (with technical proposal).

Sr.	chnical proposal).		
#	Detail	Responsive	Non-responsive
1.	Rs. 270,000/- Bid Security in form of Pay Order must be		
	submitted with technical proposal.		
2.	Active Registration with Income Tax Authorities (National		
	Tax Number NTN) at least two years old		
3.	Copy of active Registration with Sales Tax Authorities (STRN)		
4.	Copy of active Registration (Professional Tax Certificate)		
5.	Financial Bid Form (as per <b>form 7.6 of</b> Bidding documents)		
	on letter head of the firm, duly signed and stamped.		
6.	Bid Security Form (as per <b>form</b> 7.7 of Bidding documents) on		
	letter head of the firm, duly signed and stamped.		
7.	Performance Guarantee Form (as per <b>form</b> 7.5 of Bidding		
	documents) on letter head of the firm, duly signed and		
	stamped.		
8.	General Information Form (as per form 7.3 of Bidding		
	documents) on letter head of the firm duly signed and		
	stamped.		
9.	Affidavit (as per <b>form 7.4</b> ) on non-judicial Stamp Paper of		
	Rs. 100/- and not older than 3 months:		
	(i) The firm is not currently blacklisted by the PPRA.		
	(ii) The documents/photocopies provided with Bid are		
	authentic. In case of any fake/bogus document look		
	at any stage. They shall be blacklisted as per Rules /		
	Laws.		
	(iii) Affidavit for correctness of information.		
	Affidavit for correction of information Form (as per		
	form 7.4 of Bidding documents) on letter head of the firm,		
10	duly signed and stamped.		
10.	i. Work order / supply order / purchase order of previous		
	relevant experience of Last 2 Years		
	ii. Bidders profile Form (as per <b>form 7.2</b> of Bidding		
	documents) on letter head of the firm, duly signed and		
	stamped.		

Stamp & Signature of Bidder \_\_\_\_\_